

University of Pennsylvania  
 The Wharton School, San Francisco Campus  
 2 Harrison Street, Sixth Floor  
 San Francisco, CA 94105

**SCHOOL PERFORMANCE FACT SHEET**  
**CALENDAR YEARS – Programs 2016 & 2017**

**MBA Program for Executives San Francisco**  
**(2 year program)**

**On Time Completion Rates (Graduation Rates)**

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On-time Graduates	On-time Completion Rates
2016	76	76	72	95%
2017	106	106	103	97%

Student’s Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

Calendar Year	Number of Students Who Began the Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rates % Employed in the Field
2016	0	0	0	0	0
2017	106	103	103	103	100

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. Email the program office for additional information at

[mbaexecwest-adm@wharton.upenn.edu](mailto:mbaexecwest-adm@wharton.upenn.edu)

**Gainfully Employed Categories**

**Part-Time vs. Full Time Employment**

Calendar Year	Graduate Employed in the Field 20 -29 Hours Per Week	Graduates Employed in The Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2016	0	0	0
2017	0	103	103

Because of the change in the Bureau’s reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates.

**Single Position vs. Concurrent Aggregated Position**

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2016	0	0	0
2017	103	0	103

Because of the change in the Bureau’s reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates.

**Self-Employed/ Freelance Positions**

Calendar Year	Graduates Employed Who Are Self-Employed or Working Freelance	Total Graduates Employed in the Field
2016	0	0
2017	0	0

Because of the change in the Bureau’s reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates.

**Institutional Employment**

Calendar Year	Graduates Employed in the Field Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution	Total Graduates Employed in the Field
2016	0	0
2017	0	0

Because of the change in the Bureau’s reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates.

Student’s Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates (includes data from the two calendar years prior to reporting)**

First Available Exam Date	Date Exam Results Announced	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed Exam	Number Who Failed Exam	Passage Rate
*DNA	0	0	0	0	0	0
*DNA	0	0	0	0	0	0

\*The MBA Program does not lead to licensure.

**Salary and Wage Information**

Annual salary and wages reported for graduates employed in the field.<sup>8</sup>

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	\$65,001 To \$70,000	\$85,001 to \$90,000	Over \$100,000	\$240,001 to \$250,000	No Salary Information Reported
2016	0	0	0	0	0	0	0
2017	106	103	1	1	29	1	71

An objective list of sources used to substantiate salary disclosures is available from the institution. To obtain this list, please ask an institutional representative.

Because of the change in the Bureau's reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Cost of Educational Program**

Total charges for the program for students completing on-time in 2016: \$181,500.00; 2017: \$186,900.00; 2018: \$198,900.00. Additional charges may be incurred if the program is not completed on time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Federal Student Loan Debt**

<b>Most recent three year Cohort Default Rate*, as reported by the United States Department of Education<sup>1</sup></b>	<b>The percentage of enrolled students in each year receiving federal students loans to pay for this program.</b>	<b>The average amount of federal student loan debt of each year's graduates who took out federal loans at this institution.</b>	<b>The percentage of graduates in each year with federal student loans as calculated by the institution.</b>
<b>2015 = 1.1</b>	<b>Fall 2017 = 19.4%</b>	<b>AY 2017 = \$57,648</b>	<b>AY 2017 = 8.6</b>

<sup>1</sup>The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_



*San Francisco*

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**This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.**

**Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, [www.bppe.ca.gov](http://www.bppe.ca.gov), P: 888.370.7589 or 916.431.6959, F: 916.263.1897**

**I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.**

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**Student Name – Print**

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**Student Signature**

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**Date**

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**School Official**

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**Date**

The following are the definitions for the Performance Fact Sheet:

“Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.

“Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.

“Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.

“On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.

“150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).

“150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.

“Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.

“Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six month period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

“Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

“Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.

“First Available Exam Date” is the date for the first available exam after a student completed a program.

“Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.

“Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.

“Salary” is as reported by graduate or graduate's employer.

“No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

## **STUDENT'S RIGHT TO CANCEL AND REFUND POLICY**

The student has the right to cancel this enrollment agreement and withdraw from the Wharton School MBA Program for Executives by submitting a written notice of cancellation to:

**Peggy Bishop Lane  
Wharton MBA Program for Executives  
The Wharton School  
Steinberg Conference Center, Suite 108  
255 South 38th Street  
Philadelphia, PA 19104-6340  
Phone: (215) 898-5887, Fax: (215) 898-2598**

If notice of cancellation is made through attendance at the first class session, or the seventh day after enrollment, whichever is later, student shall receive a 100% refund of the amount paid less any nonrefundable charges identified in the Fees and Charges section below.

Student may withdraw from a course after instruction has started and receive a pro rata refund for the unused portion of the tuition and other refundable charges if the student has completed 60% or less of the instruction for the academic term.

Withdrawal from Wharton School may be effectuated by the student's written notice or by the student's conduct, including, but not necessarily limited to, a student's lack of attendance.

If the Wharton School cancels or discontinues a course or educational program, the school will make a full refund of all charges.

Refunds will be paid within 30 days of cancellation or withdrawal.

If the student received federal student financial aid funds, the student is entitled to a refund of moneys not paid from federal student financial aid program funds.

If the student obtains a loan to pay for the educational program, the student will have the responsibility to repay the full amount of the loan plus interest, less the amount of any refund. If the student defaults on a federal or state loan, both of the following may occur:

1. The federal or state government or a loan guarantee agency may take action against the student, including applying any income tax refund to which the person is entitled to reduce the balance owed on the loan.
2. The student may not be eligible for any other federal student financial aid at another institution or other government financial assistance until the loan is repaid.